

RECON™ Managed Identity Services



Discover how you can resell Tech Data's RECON™ Managed Identity Service that ensures the right People have Access to the right Data and Applications

Today we expect to be able to access data anytime, from anywhere on any device

The modern workforce resides in a world without boundaries. They access applications in the cloud or on premise, using all kinds of devices and are unbound to location or time. Users have rapidly expanded beyond the employee to include business partners, suppliers and customers—all of whom need on-demand access to software and data.

The challenge of balancing security with accessibility

Data in many organisations has commercial value and privacy considerations. For both these reasons, data needs protecting from a host of different threats from inside and outside the organisation. Despite compelling business and moral reasons to protect data, many countries have also introduced formidable legislation to ensure certain sensitive data is not put at risk. In order to look after their organisation's interests, CIOs are understandably seeking ever greater levels of security, control and visibility across all resources and applications as well as consistent, centrally enforced policies. In contrast, users are pushing in the other direction, demanding quick and easy access to data from cloud, web, or mobile applications.

The biggest challenge for organisations is finding a solution that provides a perfect balance between data security and accessibility. If organisations come down too hard on the security side, business users may find *creative* ways of working that leaves the organisation even more exposed. For instance, using private email to send corporate documents, adding '1', '2' or '3' to the end of an expired password or re-using passwords across multiple accounts (often both corporate and private).

The solution lies with contextual identity authentication

How can organisations make sure only the right person is accessing their valuable data and applications in a world without boundaries? A solid identity security approach starts with authentication. However, authentication by itself is simply a technical control that validates an identity claim; taken out of context, it loses its effectiveness. The goal isn't to simply authenticate each user, but to keep security strong while providing fast, convenient access. Instead of just a single data point (does the user have the right password or token code?), a good identity security approach incorporates multiple data points, leveraging context and user characteristics to help make better access decisions. Now more than ever, organisations need identity assurance (confirmation that users are who they say they are) AND visibility into and control over who has access to what. Regardless of where users are, what type of application they are using, or how they want to access it, organisations need to provide them both convenient and secure access.

Outsourcing identity authentication to Tech Data's experts provides many benefits

Identity authentication requires specialist IT expertise, access to the right technologies and an immersion in understanding the latest threats and trends. This can put already stretched IT resources under strain and lessen the ability to focus on other critical IT projects. To help with this, Tech Data offers a fully managed service that can be profitably resold by our channel partners to their customers. Tech Data's 'Managed Identity Service' is a cloud based identity service designed to offer business partners and their customers complete peace of mind. Utilising the proven technologies of market leading vendors you will enjoy the benefits of the latest technology, updated and maintained by our skilled and certified engineers.

Managed Identity Service key features and benefits:

- Access to the best technology. The service is built upon proven technology platforms from trusted market leader RSA. The platform is continuously monitored ensuring you enjoy high availability and reliability.
- It includes single sign-on (SSO) for user convenience and standards-based access to cloud and mobile applications and authentication through a wide range of convenient mobile, biometric and traditional options to fit any user or use case. .
- Apply a risk based approach by adding business context. Our Managed Identity Service automates access decisions based on risks associated with the areas users operate in, their physical location, application sensitivity, session and network information, and device type—along with many other factors that are evaluated in real time.
- Benefit from a range of advanced, cloud authentication services for hybrid cloud environment and protect SaaS and on-premises web applications.
- Enjoy a consistent user experience. Tech Data will unify the authentication strategy for all users, whether inside or outside the network, accessing corporate resources through single sign-on. This provides users with a consistent user experience that is easy, intuitive and predictable.
- Improve productivity and application access. With Managed Identity Services from Tech Data, users will enjoy a frictionless user experience, with faster access to their applications and data.
- Never be in the dark. Regular reporting is included as a standard feature of the service.

Simple add Managed Identity Service into your offer and benefit from Tech Data Identity Experts

Recon Managed Identity Service offers complete level of support to fit the different needs of the customer. The table below provides a summary of the entitlements:

	RECON™ Managed Identity Service
Setup	✓
Help desk	✓
Trouble shooting	✓
Software support and updates	✓
User and token management	✓
Quarterly reporting	✓

User and token management

Tech Data's Identity Service delivers a powerful tool to authenticate and identify the user in a secure way. With the option for multiple tokens the solution offers a good fit for each type of company, whether you use software tokens, hardware tokens or multi-factor tokens. No need for an Identity Server installation/investment on-site or in cloud. Tech Data delivers the infrastructure and the technical certified engineers for developing, maintaining and building the infrastructure 24x7!

Key Partner benefit

Empowers the partner to develop their customer with a more enhanced authentication and identity solution. Since this is a service no upfront investment is needed! Reduces or removes the need for costly internal solutions to operate, interpret or manage the service on behalf of customers.

To get started or to find out more information

This service is part of a wider „Recon MSP“ managed services offering available to Tech Data channel partners and their customers. Contact our experts to discuss your requirements and discover how we can help you create a better business outcome and drive growth.

About Tech Data

Tech Data connects the world with the power of technology. Our end-to-end portfolio of products, services and solutions, highly specialised skills, and expertise in next-generation technologies enable channel partners to bring to market the products and solutions the world needs to connect, grow and advance. Tech Data is ranked No. 107 on the Fortune 500® and has been named one of Fortune's "World's Most Admired Companies" for eight straight years. To find out more, visit www.techdata.com or follow us on [Twitter](#), [LinkedIn](#), and [Facebook](#).



More information

Please ask your local sales contact for additional information and documentation, or contact us at managedservices.info@techdata.com or by phone +31(0) 402 502 620